

Leadership Perspective on Transforming the Business Environment

2012 Army Financial Improvement Workshop



Principal Military Deputy
Assistant Secretary of the Army
(Acquisition, Logistics and Technology)
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10 July 2012



DESIGN • DEVELOP • DELIVER • DOMINATE
SOLDIERS AS THE DECISIVE EDGE



U.S. Army Financial Ranking



2012 Fortune 500: Top Firms

(Source: CNNMoney.com)

| Rank | Company | Revenues (\$ billions) |
|------|--------------------|------------------------|
| 1 | Exxon Mobil | 452.9 |
| 2 | Wal-Mart Stores | 446.9 |
| 3 | Chevron | 245.6 |
| 4 | ConocoPhillips | 237.2 |
| 5 | General Motors | 150.2 |
| 6 | General Electric | 147.6 |
| 7 | Berkshire Hathaway | 143.6 |
| 8 | Fannie Mae | 137.4 |
| 9 | Ford Motor Co. | 136.2 |
| 10 | Hewlett-Packard | 127.2 |



\$184.6B
(FY13 President's Budget Request)

Information source: CNN Money Fortune 500 Rankings



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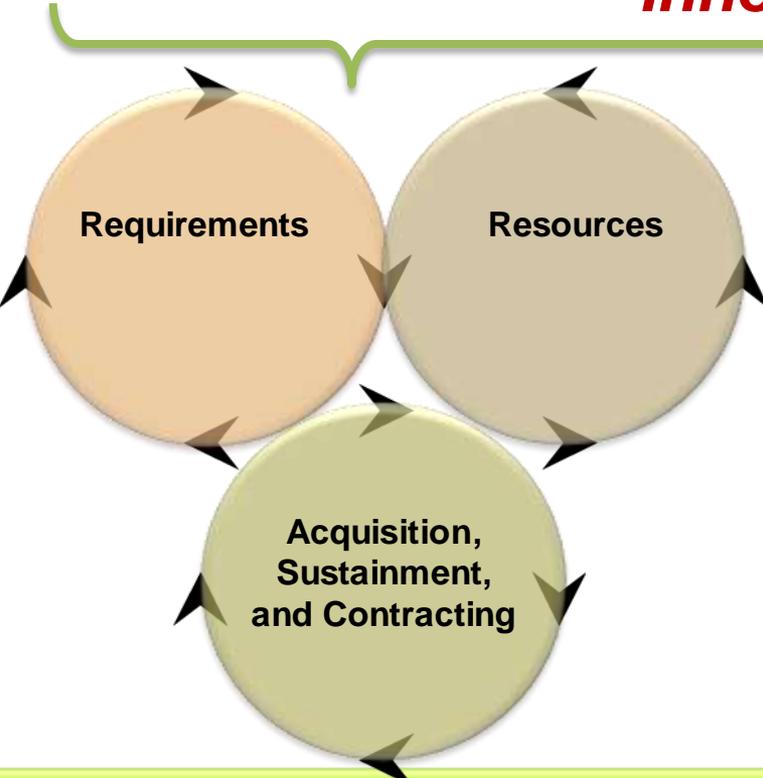


Changing the Acquisition Paradigm

“Driving Positive Change”



Inherently Linked!!!!



- Development of focused Financial Improvement Plan (FIP) – Implementation of Audit Readiness
- Expansion of Stakeholder participation
- Business Systems Information Technology (BSIT) forum is the execution arm to do Business Systems Portfolio Reviews
- Realignment of acquisition requirements
- Reappraisal and streamlining of acquisition strategies
- Improvement in the selection, development, and accountability of acquisition professionals

Information source: 2012 Annual Report on Business Transformation

“We must put our fiscal house in order and renew our long-term economic strength.” -- President Obama



Enterprise Resource Planning (ERP) Solutions



- **Four ERPs form the backbone of our business system enterprise architecture:**

- **General Fund Enterprise Business System**

- Fully subsume 70 systems and partially subsume another 37 systems



Primary Stakeholders

ASA(FM&C)

- **Global Combat Support System – Army**

- Wave 1 & 2 to replace 5 legacy systems



G-4

- **Logistics Management Program**

- Replaced 42 instances of Standard Depot System and 8 instances of Commodity Command Standard



G-4 & AMC

- **Integrated Personnel & Pay System – Army**

- Subsume 56 Army systems



G-1

Improving Army business processes ensures our Army continues to provide trained and ready forces at the best value to the Nation





GFEBs will full subsume 70 Army Business Systems



10 Already Fully Subsumed

- 218DBR
- CFRS
- COSTDIS
- DJAS
- FIRST
- OA
- PAoblig
- PBMS
- SOMARDS
- WERDB

60 To be Fully Subsumed by 2016

- ACQUILINE/PRMCS
- AFRM
- ARCS
- ARX-FM
- ATLAS
- ATTCMIS
- AVKINPUT
- AVPRAT
- BIS
- BRAC FM
- BRIMS
- BRIX
- CAPS CMOS
- CE 1081
- DAR
- DARTS
- DASIS
- DSOM
- EACOBSEABANK
- FADS
- Fadtool
- FAS (2)
- FEDS
- FEMS-MAXIMO
- FPBS
- FPIK
- IDSS
- IFS
- JR
- MS Access
- MSN DB
- OH
- On-Base
- OSP
- PARSS
- PYF DE
- RINO
- RSBUX
- RSW Online
- SEC-FMT
- SLAD
- SSCLTS
- SSCMIPR
- SSCOFD
- SSPCMS
- SSCRECONEK
- SSCRECONNSC
- Supply 2000
- YPG
- WebTAG
- WIMS
- MAXIMO (7 each versions)



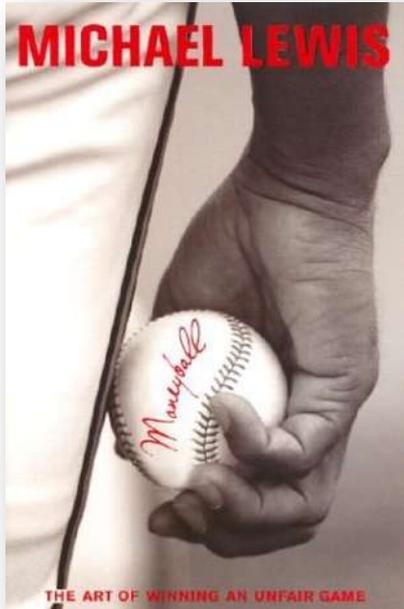
And will partially subsume another 37 Army Business System Capabilities

- | | | | |
|---------------|------------|--------------------|-----------------------------|
| APVIM | GFIS | RMT | FCM |
| CAMS-ME | GTS | SABS | FRMS |
| CAPS W | IMA ONLINE | SCRT | PMIS_ATC |
| CIMS DPG, YPG | NGB Online | SEC FMIS | RM Online (7 each versions) |
| CMOS | ODS | SOFIMS | STANFINS |
| DbCAS/WWebCAS | OH | SOMARDS | STAR One Pay |
| eSTADIS | PBAS | SOMARDS Enterprise | WEBCMS2 |





Thinking Outside of the Box



- The central premise of *Moneyball* is that the collected wisdom of baseball insiders...over the past century is subjective and often flawed.
- Oakland A's' GM, Billy Beane, challenged these assertions and took an innovative approach by taking advantage of more empirical gauges of player performance.
- By re-evaluating the strategies that produce wins on the field, the 2002 Athletics were competitive with larger market teams.
- Billy believed it wasn't how much money you have but how wisely you use it.

The Army needs leaders who:

- Challenge the old way of doing things
- Look at and think about things differently
- Actively seek innovative ways to achieve results
- Focus on deriving the best return on investment as good stewards of our Nation's resources





Our Focus

GFEBs ★



GCSS-Army

GLOBAL COMBAT SUPPORT SYSTEM - ARMY



US ARMY LMP

LOGISTICS MODERNIZATION PROGRAM



IPPS-A

INTEGRATED PERSONNEL AND PAY SYSTEM - ARMY



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